

JAIPURIA INSTITUTE OF MANAGEMENT, NOIDA

PGDM (G/S/M) 2016-18 BATCH TRIMESTER- I

MID-TERM EXAMINATION, AUGUST, 2016

SUBJECT: ORGANISATIONAL BEHAVIOUR - I (HR 101)

**Instructions:**

**Time: 1 Hour  
Max. Marks: 20**

- a. All the four questions are compulsory, carrying 5 marks each.
  - b. Write your answers legibly and precisely.
  - c. Don't write anything on question paper except your roll number.
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**Q.1** How do various factors of Big Five Model of Personality affect, managerial decisions? Support your answer with relevant business example. **5 Marks**

**Q.2** Emotional information can guide, align and streamline our behaviour. Explain, how Emotional Intelligence can be used in doing so with suitable examples. **5 Marks**

**Q.3** Open and Unknown areas of an individual can be enlarged and reduced respectively, for a better and transparent personality, how? Explain with examples. **5 Marks**

**Q.4** "First impression is the last impression". Critically examine the statement and enumerate, how various pitfalls in perception can ruin organization's smooth functioning with suitable business examples. **5 Marks**

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