



JAIPURIA INSTITUTE OF MANAGEMENT, NOIDA

PGDM (G/S/M) 2017-19 BATCH TRIMESTER- I

MID-TERM EXAMINATION, AUGUST, 2017

Course Name.	Organisational Behaviour - I	Course Code	HR101
Max. Time	1 hour	Max. Marks	20 MM

Instructions:

- a. All the four questions are compulsory, carrying 5 marks each.
- b. Write your answers legibly and precisely.
- c. Don't write anything on question paper except your roll number.

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- Q.1 "Beauty lies in the eyes of beholder". In line with the statement, explain how perception can be guided in the right direction using barriers to perception, judiciously.
 - Q.2. Attitude defines altitude. Do you agree? If yes, explain with relevant examples.
 - Q.3. How do you find the dimensions of Emotional Intelligence relevant in managing and streamlining personality? Explain with suitable business example.
 - Q.4. Sunil comes late to his office and realizes that he forgot to complete a sales report. He says "today is not just my day". Later in the day he further complains that he doesn't have much to control as others are also defaulters like me. Elaborate Sunil's behaviour in the light of relevant OB concept(s) with suitable example. How can we help Sunil?
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