JAIPURIA INSTITUTE OF MANAGEMENT, NOIDA
PGDM / PGDM (M) / PGDM (SM)
Fifth TRIMESTER (Batch 2020-22)

## END TERM EXAMINATIONS, Jan 2022

Set-2

| Course Name | BANKING OPERATIONS AND <br> CREDIT ANALYSIS | Course Code | G/S/M/FIN501 |
| :--- | :--- | :--- | :---: |
| Max. Time | 2 hours | Max. Marks | $\mathbf{4 0}$ |

## Instructions:

1.This question paper has 4 questions with each question on a separate excel sheet in this file
2.Solve each question below the data provided duly marking beginning and end of the answer

3 Be brief and to the point in the response
4 State assumptions made, if any
5. Answer all questions
6. Be original in your answers. Plagiarism will attract penalty in marks.
7.Marks are indicated against each question

| Roll number |  |
| :--- | :--- |


| Q No. | 1 | 2 | 3 | 4 |
| :--- | :---: | :---: | :---: | :---: |
| Maximum marks | 16 | 8 | 4 | 12 |
| Marks obtained |  |  |  |  |


$\square$
Total
40

From the filled up CMA data form from Maya and Co.
a. Decide on credit worthiness of the applicant using following ratios:
i. Gross Profit Ratio
ii. Current Ratio
iii. Debt Equity Ratio
iv. Total Outside Liabilities/Tangible Net Worth
v. Interest Coverage Ratio
vi. Debtors Turnover Ratio
vii. Inventory Turnover Ratio
viii. Return on Investment
ix. Fixed Assets Turnover
x. Current Assets Turnover
b. Fill up part V and decide on Maximum Permissible Bank Finance you will sanction.

## ASSESSMENT OF WORKING CAPITAL REQUIREMENTS <br> (For Manufactures)

ASSESSMENT OF WORKING CAPITAL REQUIREMENTS
( Amount Rs. In Millions)

| FORM- II OPERATING STATEMENT |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Audited | Audited | Estimates | Projections |
|  | 31.03.20 | 31.03.21 | 31.03.22 | 31.03.23 |
| Gross sales |  |  |  |  |
| (I) Domestic Sales | 76133.50 | 60976.30 | 75410.39 | 77924.07 |
| (ii)Export Sales | 0.00 | 0.00 | 0.00 | 0.00 |
| Total | 76133.50 | 60976.30 | 75410.39 | 77924.07 |
| Less excise duty | 0.00 | 0.00 | 0.00 | 0.00 |
| Net sales (1-2) | 76133.50 | 60976.30 | 75410.39 | 77924.07 |
| \%rise(+) or fall (-) in net sales as compared to |  | 80\% | 124\% | 103\% |


| previous year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cost of Sales <br> Cost of Raw Material | 70723.50 | 56898.40 | 70192.05 | 72531.78 |
| ii) other spares <br> a) Imported |  |  |  |  |
| b) Indigenous | 0.00 | 0.00 | 0.00 | 0.00 |
| iii) Power and fuel | 2564.90 | 2209.20 | 2625.76 | 2713.28 |
| iv) Direct salary and wages | 3933.30 | 3780.50 | 4242.59 | 4384.01 |
| v) Other Mfg. Expenses | 0.00 | 0.00 | 0.00 | 0.00 |
| vi) Depreciation | 1883.60 | 2423.90 | 2369.13 | 2448.10 |
| vii) SUB TOTAL (i to vi) | 8381.80 | 8413.60 | 9237.47 | 9545.39 |
| viii) Add : Op. stocks WIP |  | 8381.80 | 16795.40 | 26032.87 |
| SUB TOTAL | 8381.80 | 16795.40 | 26032.87 | 35578.26 |
| ix) Deduct cl. Stocks WIP | 1060.00 | 0.00 | 0.00 | 0.00 |
| x) Cost of production C/F | 7321.80 | 16795.40 | 26032.87 | 35578.26 |
| xi) Add: opening stock of FG |  | 0.00 | 0.00 | 0.00 |
| SUB TOTAL | 7321.80 | 16795.40 | 26032.87 | 35578.26 |
| xii) Deduct Cl. Stock of FG |  |  |  |  |
| xiii) Sub Total (Cost of sales) | 7321.80 | 16795.40 | 26032.87 | 35578.26 |
| Selling, General \& Adm. Exp | 4017.40 | 3730.10 | 4261.13 | 4403.16 |
| SUB-TOTAL(5+6) | 11339.20 | 20525.50 | 30294.00 | 39981.42 |
| Operating profit before Int. (3-7) | 64794.30 | 40450.80 | 45116.40 | 37942.65 |
| Interest / Bank Charges | 3130.90 | 3399.90 | 3591.94 | 3711.67 |
| Operating profit after Interest.(8-9) | 61663.40 | 37050.90 | 41524.46 | 34230.98 |

FORM- II OPERATING STATEMENT
( Amount Rs. In Millions)

|  | Audited | Audited | Estimates | Projections |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.03.20 | 31.03.21 | 31.03.22 | 31.03.23 |
| I) Add other non- operating Income | 0.00 | 0.00 | 3806.20 | 3806.20 |
| ii) Deduct other non- operating expenses | 3162.80 | 3429.20 | 6753.80 | 6753.80 |
| iii) net of other non operating income/expenses (net of 11(I) \& 11 (ii) ) | -3162.80 | -3429.20 | -2947.60 | -2947.60 |
| Profit before tax/ loss 10+11(iii) | 58500.60 | 33621.70 | 38576.86 | 31283.38 |
| Provision for taxes | 1002.80 | -1434.90 | -237.66 | -245.58 |
| Provision for Deferred taxes <br> Net profit / Loss 12-13 | 57497.80 | 35056.60 | 38814.51 | 31528.96 |
| a) Equity dividend paid | 0.00 | 0.00 | 0.00 | 0.00 |
| b) Dividend rate |  |  |  |  |
| Retained profit (14-15) <br> Retained profit/ Net profit (\%) | 57497.80 | 35056.60 | 38814.51 | 31528.96 |

## ASSESSMENT OF WORKING CAPITAL REQUIREMENTS

FORM- III ANALYSIS OF BALANCE SHEET
( Amount Rs. In Millions)

|  | Audited | Audited | Estimates | Projections |
| :--- | :--- | :--- | :--- | :--- |
| LIABILITIES | 31.03 .20 | 31.03 .21 | 31.03 .22 |  |

\& excess borrowings placed on
repayment basis
I) from applicant bank
ii) from other banks]
iii) (of which BP \& BD)

## SUB TOTAL [A]

Short term borrowings -OD - FDR
Sundry Creditors (Trade)
Advance payments from customers-
/ deposits from dealers
Provisions for taxation
Dividend payable
other statutory liabilities (due
with in one year)
Deposits/ Installments of term
Loan/ DPGs /debentures, etc
(due within one year)
Other current Liabilities \& provisions-
(due with in one year)
specify major items
SUB TOTAL [ B]

TOTAL CURRENT LIABILITIES
(TOTAL OF 1 TO 9)



## ASSESSMENT OF WORKING CAPITAL REQUIREMENTS

FORM- III ANALYSIS OF BALANCE SHEET

|  | Audited | Audited | Estimates | Projections |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.03.20 | 31.03.21 | 31.03.22 | 31.03.23 |
| TERM LIABILITIES |  |  |  |  |
| ST Borrowing | 14518.50 | 15687.90 | 16613.52 | 17167.30 |
| within 1 year) |  |  |  |  |
| Preference shares |  |  |  |  |
| redeemable after one year |  |  |  |  |
| Term loans( excluding installment | 15582.20 | 16098.20 | 39910.60 | 39910.60 |
| payable within 1yr. |  |  |  |  |
| Deferred payment Credits |  |  |  |  |
| excluding installments due with-in |  |  |  |  |
| one year |  |  |  |  |
| Term deposit repayable |  |  |  |  |
| after one year |  |  |  |  |
| Other term liabilities | 780.90 | 987.50 |  |  |
| TOTAL TERM LIABILITIES | 30881.60 | 32773.60 | 56524.12 | 57077.90 |
| (Total of 11 to 16) |  |  |  |  |
| TOTAL OUTSIDE LIABILITIES | 47313.90 | 47718.80 | 68072.88 | 68979.17 |
| $(10+17)$ |  |  |  |  |
| NET WORTH |  |  |  |  |
| Share capital | 492.50 | 492.50 | 4162.10 | 4162.10 |
| General reserve | 19458.70 | 21132.50 | 5842.60 | 5842.60 |
| Revaluation reserve | 0.00 | 0.00 | 0.00 | 0.00 |
| DTL | 7215.80 | 6361.60 | 21725.60 | 21725.60 |
| Surplus (+) or deficit(-) in |  |  | 38814.51 | 70343.47 |
| Profit \& Loss account |  |  |  |  |
| NET WORTH | 27167.00 | 27986.60 | 70544.81 | 102073.77 |
| TOTAL LIABILITIES | 74480.90 | 75705.40 | 138617.69 | 171052.94 |

FORM- III ANALYSIS OF BALANCE SHEET
FORM- III ANALYSIS OF BALANCE SHEET

mfg .
a. Imported
b. Indigenous
ii) stock in process
iii) Finished goods
iv) Other consumable spare
a. Imported
b. Indigenous

Short Term receivables other than trade

Adv. payments of taxes

Other Current Assets
(specify major items)
TOTAL CURRENT ASSETS
Total of 26 to 33
FIXED ASSETS
Gross Block (land, building
machinery WIP)
Depreciation to date
Net block

Other Non current Assets Investments/book debts/
Adv/ deposits which are
not current Assets
[1] a) Investment in subsidiary
companies/ affiliates
b) Others
[ii] Adv. To suppliers of
Capital goods \& contractor

|  |  |  |  |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
|  |  |  |  |
| 124.70 | 90.90 | 99.99 | 109.99 |
| 12257.90 | 10205.10 | 11225.61 | 12348.17 |
| 773.90 | 984.30 | 1082.73 | 1191.00 |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |


|  |  |  |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

[iii] Deferred receivables maturity exceeding 1year [iv] Others
Long term Loans
Spares
deferred tax assets
Other non-current asset including dues from directors

Total Other Non Current
Assets (total of 38 to 40)
Intangible assets (patents,
goodwill, Preliminary exp.
bad/doubtful debts not pro-
vided for, etc
Total Assets
total of 34,37,41 \& 42
Tangible Net Worth[24-42]
Net working Capital
[(17+24)-(37+41+42)]
to tally with (34-10)
Current Ratio(items34/10)

Total Outside Liabilities/
Tangible Net Worth(18/44)
Additional Information
TOL/TNW (Considering unsecured
Loan as Quasi Equity)
Arrears of depreciation
Contingent Liabilities
I) Arrears of cumulative
dividends
ii) Gratuity Liability not provided for

|  |  | $\infty$ $\underset{\sim}{1}$ $\underset{\sim}{\infty}$ $\sim$ |  | n $\stackrel{n}{n}$ N N | $\stackrel{N}{N}$ | $\begin{aligned} & \infty \\ & \hline 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & \infty \\ & \hline 0 \\ & 0 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{ll} \infty \\ \infty \\ \stackrel{\circ}{\circ} \\ \text { O } \\ \text { O} \\ \text { N } \end{array}$ | ñ - - N |  | n <br> 0 <br> 0 <br> 0 <br> - | $\begin{aligned} & \stackrel{n}{0} \\ & \underset{\sim}{n} \end{aligned}$ | পু. | $\begin{aligned} & 0 \\ & \hline 0 \end{aligned}$ |
|  |  |  |  |  | $\begin{aligned} & \text { N } \\ & \underset{i}{2} \end{aligned}$ | $\stackrel{\rightharpoonup}{\lambda}$ | $\overrightarrow{\mathbf{C}}$ |
|  | $\begin{aligned} & \text { in on } \\ & \text { Nin } \\ & \text { in } \end{aligned}$ | $\begin{aligned} & \text { O} \\ & \infty \\ & \dot{0} \\ & \infty \end{aligned}$ |  |  | $$ | $\underset{~+~}{\text { N }}$ | $\begin{aligned} & 0 \\ & \hline \end{aligned}$ |

iii) Disputed excise/ customs tax liabilities
iv) Other Liabilities not provided for

FORM IV

## COMPARATIVE STATEMENT OF CURRENT ASSETS \&CURRENT LIABILITIES

|  | Audited | Audited | Estimates | Projections |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.03.20 | 31.03.21 | 31.03.22 | 31.03.23 |
| A. CURRENT ASSETS |  |  |  |  |
| Raw materials( including stores |  |  |  |  |
| \& other items used in process of mfg . |  |  |  |  |
| a) Imported <br> Months consumption | 0.00 | 0.00 | 0.00 | 0.00 |
| b) Indigenous <br> Months consumption | 0.00 | 0.00 | 0.00 | 0.00 |
| Other consumables spares excluding those included in 1 above |  |  |  |  |
| a) Imported <br> Months consumption | 0.00 | 0.00 | 0.00 | 0.00 |
| b) Imported <br> Months consumption | 0.00 | 0.00 | 0.00 | 0.00 |
| Stocks in Process | 124.70 | 90.90 | 99.99 | 109.99 |
| Months cost of production |  |  |  |  |
| Finished goods | 12257.90 | 10205.10 | 11225.61 | 12348.17 |
| Months cost of sales | 0.48 | 2.01 | 0.45 | 1.90 |
| Receivable other than export | 16410.80 | 14466.60 | 16982.57 | 17548.66 |
| \& deferred receivable including | 0.65 | 2.85 | 0.68 | 2.70 |
| bills purchased \& discounted |  |  |  |  |

months domestic sales
excluding deferred payment
sales
Export receivable (including Bills purchased. \& discounted

Months export sales
Advance to suppliers of raw
material\& stores, spares
consumable
Other current assets including
cash \& Bank balances \&
deferred receivable due with in
1 year
TOTAL CURRENT ASSETS
(to agree with item 34 in form III


FORM IV

## COMPARATIVE STATEMENT OF

 CURRENT ASSETS \&CURRENT LIABILITIES( Amount Rs. In Lacs)

|  | Audited | Audited | Estimates | Projections |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.03.20 | 31.03.21 | 31.03.22 | 31.03.23 |
| B CURRENT LIABILITIES <br> (Other than bank borrowing for working capital |  |  |  |  |
| Creditors for purchase of raw material, stores \& spare Months Purchase | 9791.00 | 9437.10 | 10575.46 | 10927.97 |
| Advance from Customers | 0.00 | 0.00 | 0.00 | 0.00 |
| Statutory Liabilities | 0.00 | 0.00 | 0.00 | 0.00 |

Other current liabilities (specify major items) short term borrowings, unsecured loans dividend payable installment of TL, DPG, public deposits, debentures, etc

TOTAL
To agree with sub total B
of Form III


FORM V
BANK FINANCE FOR WORKING CAPITAL
( Amount Rs. In Lacs)

|  |
| :--- |
| Total current Assets Audited Audited Estimates Projections <br> ( in form IV )     <br> Total current Liabilities     <br> (other than bank borrowing     <br> (14 of FORM IV )     <br> Working Capital Gap(1-2)     <br> Min. stipulated net working     <br> Capital I.e.25\% of WCG/25     <br> \% of total current Assets     <br> as the case may be depending     <br> upon the method of lending     <br> being applied.     <br> (Export receivables to be     <br> excluded under both method     |

Actual / Projected net working
Capital (45 in Form III)

Item 3 Minus Item 4
Item 3 minus item 5

Maximum permissible bank
finance(Item6 or 7 which ever
is Lower)

Excess borrowings representing
short fall in NWC (4-5)

Smriti is drawing salary of Rs. 55000 p.m.
She is planning to purchase a new car costing Rs. 7.60 Lacs on road
(inclusive of price of car, insurance and road tax).
She plans to raise Car Loan of Rs. 6 Lacs as the balance amount is available with her as
The details of her salary as per last month Dec. 21 Salary slip is as under:

| Basic | 27000 |
| :--- | ---: |
| Dearness Allowance | 18000 |
| House Rent Allowance | 10000 |
| Total Earnings (A ) | $\mathbf{5 5 0 0 0}$ |
|  |  |
| Deductions | 2,700 |
| Provident Fund | 1,200 |
| Income Tax | 0 |
| Other Deductions (if any) | $\mathbf{3 , 9 0 0}$ |
| Total Deduction | $\mathbf{5 1 , 1 0 0}$ |

As per Form 16 of last year's Income Tax Return her annual gross salary was Rs. 650000
She wants to raise loan with repayment period of 5 years.
Salient features of Car Loan Scheme of your bank follow:

## PURPOSE

To purchase: a) New Car/Van/Jeep/Multi Utility Vehicle (MUV) or Sports Utility Vehicles (SUV).

## Extent of loan: Individuals \& Proprietorship Concerns:

5 times of net monthly income or Rs. 100 lakh whichever is lower for one or more vehicles.
Eligibility:
For private use: Individuals \& Proprietorship Concerns having Minimum net monthly salary / pension/ income - Rs.20000/-.
Margin
$15 \%$ of on-road price (Invoice Value +1 Yr . Insurance + one-time road tax).

## Repayment

Maximum 7 years without any Moratorium period
Maximum permissible deductions of Net Monthly Salary/Gross Salary $\mathbf{> 5 0 \%}$

|  | You are required to |  |
| :--- | :--- | :--- |
| a. | Determine whether the applicant is eligible for |  |
|  | If answer to a. is yes, evaluate <br>  <br> EMI and create Principal |  |
| b. | Interest Table for the loan. |  |

Annual Turnover of Vidushi and Company, a Small Scale Industry unit has a projected sales of Rs2700 Lakhs in the current financial year. It has a long term component for working capital to be Rs140 lakhs. The company has applied for a working capital finance of Rs 580 lakhs.
As per turnover method :
i. Determine the required Net Working Capital
ii. Decide the working capital limit you will sanction as Loan Officer of the Bank

Explain the significance and relevance of the following statements with relevant examples:
i. $\quad$ Credit and debit cards facilitate movement of money from buyer to seller through multiple financial intermediaries.
ii. $\quad$ Retail loans are designed according to asset to be acquired and consumption needs of individuals.
iii. Term and Demand deposits are two broad classifications of Bank's liabilities.
iv $\quad$ Money may flow from Capital Market to banks but must not flow from banks to capital market.

